

Massachusetts Division of Insurance
Quarterly Report of Membership in Health Maintenance Organizations
as of September 30, 2004 ¹

INDIVIDUAL MEMBERSHIP BY COUNTY

HMO Members By County	Barnstable	Berkshire	Bristol	Dukes	Essex	Franklin	Hampden	Hampshire	Middlesex	Nantucket	Norfolk	Plymouth	Suffolk	Worcester	Massachusetts
Individual Members ^{2,3}	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter	Members at End of Quarter
Aetna Health Inc.	1	2	2	0	19	1	6	5	40	0	16	2	12	17	123
CIGNA HealthCare of Massachusetts, Inc. ⁴	2	0	9	0	14	3	7	1	85	0	24	7	15	116	283
Fallon Community Health Plan, Inc.	6	0	2	0	76	6	16	3	390	0	79	9	14	1,949	2,550
Harvard Pilgrim Health Care, Inc.	357	15	273	89	1,235	8	17	30	3,227	1	1,621	486	1,070	366	8,795
Health New England, Inc.	0	145	0	0	0	66	374	149	0	0	0	0	2	5	741
HMO Blue ⁵	1,767	507	2,124	71	3,708	272	812	599	7,970	163	3,474	2,882	1,568	2,252	28,169
Tufts Associated HMO, Inc. ⁶	43	5	22	0	163	4	15	12	596	0	192	100	211	90	1,453
UnitedHealthcare of New England, Inc.	8	0	42	0	2	0	0	0	14	0	9	8	1	0	84
Total Individual Members	2,184	674	2,474	160	5,217	360	1,247	799	12,322	164	5,415	3,494	2,893	4,795	42,198

¹ Information reported by HMOs as of the end of the third quarter of 2004 based upon the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0" that instructs HMOs to exclude members for whom the HMO did not bear any financial risk. Beginning January 1, 2004, membership reflects those persons enrolled only in closed network plans; so-called "dual certificate option" plan (POS) members and insured preferred provider plan members are not included in this report.

² Includes all members who do not belong to a group and contract directly with the HMO as defined in the Massachusetts Division of Insurance's "Guidelines for Reporting Membership & Utilization Statistics - Version 2.0." This includes persons enrolled in guaranteed issue managed care plans offered beginning October 1, 1997 and persons covered under so-called closed health plans offered prior to October 1, 1997.

³ Carriers that do not show any individual members are not reflected on this report.

⁴ The carrier notified the Division on May 14, 2004 that it would discontinue marketing all small group and nongroup health benefit plans on June 23, 2004 and begin non-renewing business as of December 1, 2004.

⁵ A line of business of Blue Cross and Blue Shield of Massachusetts, Inc.

⁶ Doing business as Tufts Associated Health Plan and as Tufts Health Plan.